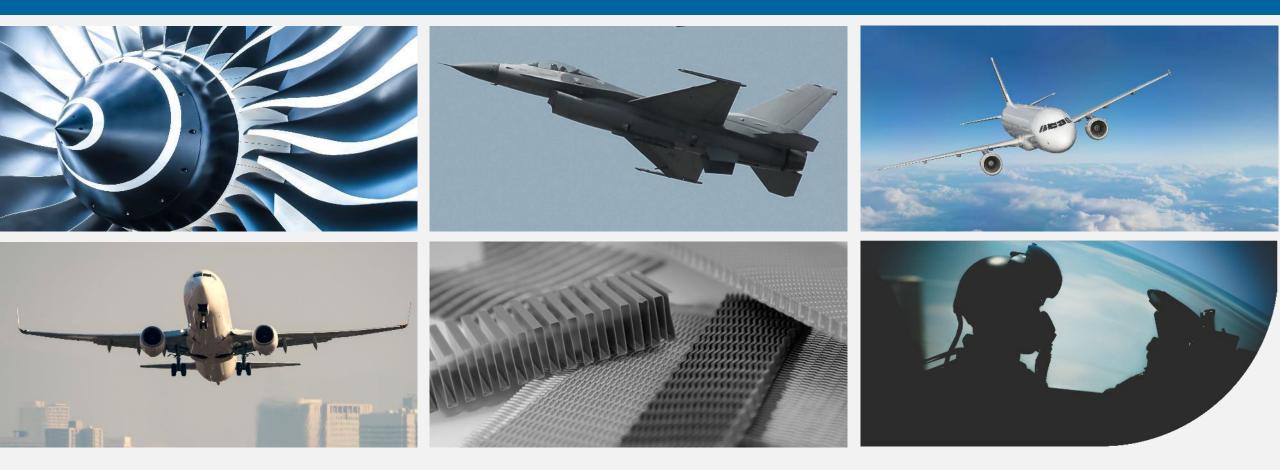
#### Passionate and Dedicated to your Needs



#### **Investors Presentation**

November 2021



## **Looking Forward Statements**

This presentation may contain certain forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. Generally, the words "expects," "anticipates," "targets," "goals," "projects," "intends," "plans," "believes," "seeks," "estimates," variations of such words and similar expressions identify forward-looking statements and any statements regarding TAT's future financial condition, results of operations and business are also forward-looking statements. These forward-looking statements involve certain risks and uncertainties. Factors that could cause actual results to differ materially from those contemplated by the forward-looking statements include, among others, the following factors: continued compliance with government regulations; competition in the industry in which TAT does business; TAT's business strategy and plans; exchange rate fluctuations; general economic conditions; and political, economic and military conditions in Israel.

Any forward-looking statements in this presentation are not guarantees of future performance, and actual results, developments and business decisions may differ from those contemplated by those forward-looking statements, possibly materially. Except as otherwise required by applicable law, TAT disclaims any duty to update any forward-looking statements.

Additional discussions of risks and uncertainties that may affect the accuracy of forward-looking statements included in this presentation or which may otherwise affect TAT's business is included under the heading "RISK FACTORS" in TAT's filings on Forms 20-F and 6-K, which are filed from time to time.





#### **TAT – Key Facts**

7 Decades within the A&D Industry > 500 customers. LTA worth \$220M

12 months revenues of \$78M, EBITDA of \$3.3M

FIMI

Nasdaq

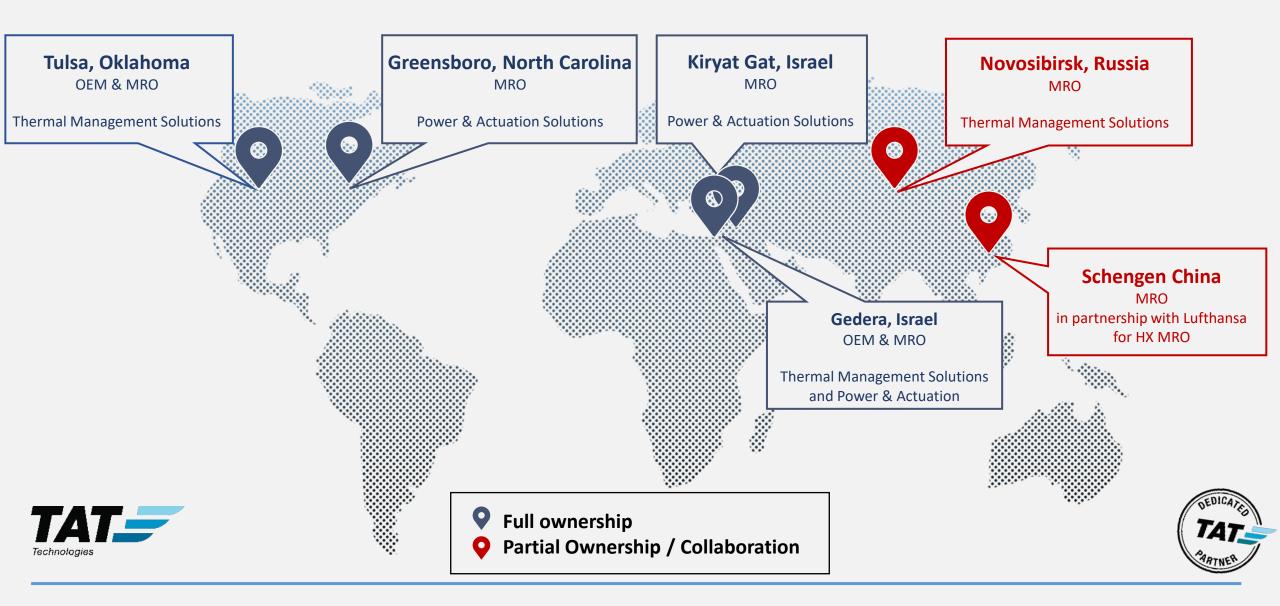
450 Employees

Partner with the tier 1 aircraft manufacturing, airlines and defense integrators. strategic partnership with Honeywell

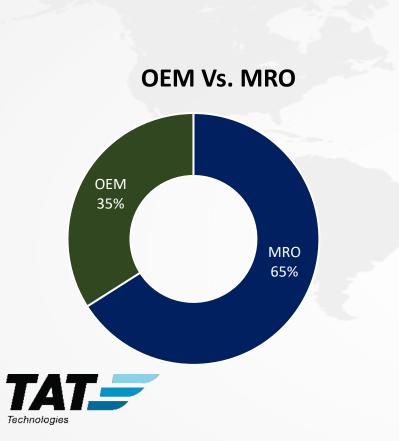




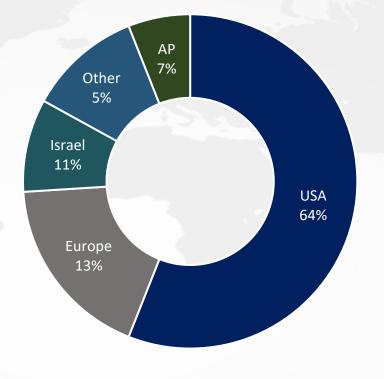
# **Global Presence**



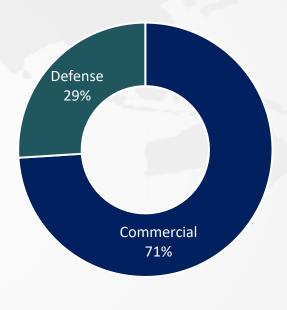
#### **Business Breakdown**







#### **Commercial Vs. Defense**





#### **Top Management**

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#### Mr. Amos Malka

Chairman of the Board In position, since June 2016

Maj. Gen. (ret.) Former Head of the Israeli Defense Intelligence and Commander of the IDF Ground Forces Command. Retired in 2002.

#### Previous Positions:

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- 2007-2015 Chairman of the Board of Logic
  Industries Ltd.
- 2007-2010 Chairman of the Board of
  Plasan Sasa Ltd.
- » **2002-2005** CEO at Elul Technologies Ltd.

Mr. Igal Zamir

President & CEO In position, since April 2016 Prior experience:

- **2009-2013** President at Mapco Express (subsidiary of Delek US Holdings Inc).
- » 2006-2009 CEO at Metrolight Ltd.
- » 1997-2004 CEO at Rostam Ltd.

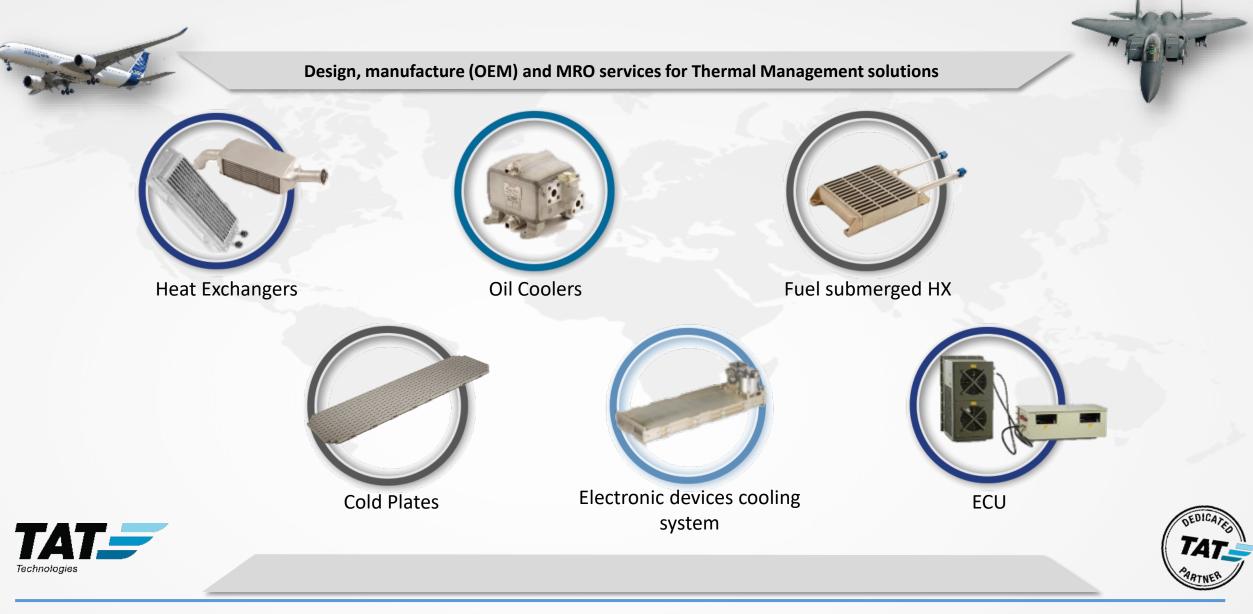


#### TAT's shares are traded on Nasdaq and TASE with FIMI as main shareholder- 59%

#### We Keep Our Customers Flying



## **Thermal Management**



# **Thermal Management Solutions**



# Strategic change in the OEM market



TAT is the world's largest independent HX manufacturer and MRO.

- Commercial Aircraft manufacturers decided to decrease the dependency in system manufacturers and move their production capabilities to the components level, in order to reduce their cost.
- The fact that all other HX OEM manufacturers are part of very large organizations of system manufacturers, positions TAT for strategic cooperation with the Aircrafts manufacturers.





## **Thermal Management Offering**



Short Turn Around Time



Global Market Leader & Local Presence at Key Markets



Technology Leadership & Innovation



Cost Effective & Competitive Offering



**Deep Market Expertise** 



**Strategic Partnership** 



5 Decades of Experience, Combined with flexibility according to customer needs





# **Power and Actuation**

Design, manufacturing and MRO services for Power and Actuation solutions



APU



Landing Gear



**Fuel System Accessories** 



**ECS** Accessories



Blades



**Cooling Systems Accessories** 



Pumps





### **Power & Actuation Offering**



150 ×

Highly Experienced Team of Professionals 24/7 Working with More than 150 Platforms- strategic partnership with Honeywell's APU line



Reputable Customer Base



Incomparable Turn-Around-Time





# Honeywell strategic deals during 2020-21

TAT Piedmont is licensed to serve most of Honeywell's APUs and will gain full capabilities during 2022

10 years contract to MRO APU serving B757/767, C17. **1,500** aircrafts. Estimated annual market of \$85M

Signed September 2020

ΤΔΤ\_

Purchased 18 Engines, signed 10 years contract as Honeywell exclusive engine bank for APU B777. **1,600** aircrafts and continue production. Maximum Lease income of \$4.5M annually with ROI of 3 years Signing 10 years MRO contract for APU serving B777 Estimated potential market of \$145M Annually

Signed December 2020

Signing 10 years Lease and MRO contract for APU B737 & A 319-20-21 . **16,000** aircraft and continue production-Estimated potential market of over **\$1B** annually

Signed June 2021

Expecting rapid revenue growth from new contracts starting from 2022 and on



TAT's estimates of market size do not, in any way, purport to provide any information on, or estimate of, TAT's market share or potential market share in these markets

# Organizational changes and improved cost structure



Reducing the number of fully owned sites from 4 to 3reducing managerial complexity



Getting closer to our strategic customers



Started Q1\ 2021 and expected to be completed by Q2\22



Creating a center of excellence in one strong facility dealing with Heat Exchange OEM and MRO capabilities



Estimates cost Saving of \$1.5-2M annually



The project is partially funded by the state of Oklahoma with cash incentives for the next 10





# Future technological initiatives- growth potential



Developing capabilities of 3D printing and conformal Heat Exchangers, responding to the market needs

Aiming to partner with electrical aircraft manufacturers



Developing additional MRO capabilities in the areas of HX, APU, Blades and MPG

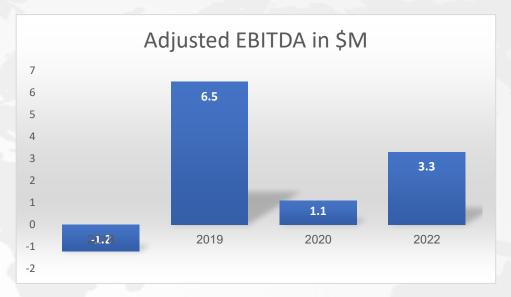




### **Consolidated Financial Results**



During COVID the company suffered from decline in revenues mainly from commercial MRO while Defense and Cargo remained stable. Many parameters indicates that commercial aviation is shaping up. We are optimistic towards 2022







# **Balance Sheet**

As of Dec. 31, 2021, TAT present strong balance sheet with:

